

Job Title	Development Finance Partner			
Pay Grade	MG1			
Directorate	Place	Division	Regeneration	
Reports to	Head of Commercial Development			
Budget (£)	Provides key financial information/analysis to facilitate financial and business decisions in relation to:			
	Gross revenue budget £218m,			
	Net revenue budget £37m,			
	Capital Programme £15m;			
	Partnership investment rolling finance £60m			

### **Role Purpose**

The Development Finance Partner will be responsible for advising senior officers and members on spend profiles and ensuring the Council's best interests are being considered, supporting the portfolio's delivery of 3000 new homes, and;

- Financial management & development of the Directorate's HSDP Programme Viability, Management of the Council's Peak Debt.
- Financial Modelling of the HSDP programme Poets Corner, Byron Quarter (ph1) and Peel Rd.
- Responsibility for any other projects delivered within the partnership.

#### **Measures of Success**

- Building a successful working relationship with the Council's finance team to ensure a
  joint understanding of financial management and modelling associated with the Council's
  Regeneration programme.
- Providing insight and analysis to the Regeneration and Sustainable Development Division to enable robust and sound decision-making.
- Working creatively to find solutions to achieve the outcomes of the Regeneration programme.

# Tasks/responsibilities

- 1. Responsible for supporting the business by understanding all the financial assets, liabilities, and priorities (revenue, capital, funding streams & debt); Presenting options to senior managers to drive change and improve efficiency to meet strategic objectives.
- 2. Responsible for the HSDP Financial Modelling with its partner Wates Residential as part of the HSDP programme of works.
- 3. Responsible for partnering with Service Directors and stakeholders to carry out financial performance management, pricing, and investment analysis. In addition, support the business planning process by advising senior managers and maximising external funding to the Council.
- 4. Accountable for business development support, using insightful predictive analytics, financial modelling and commercial acumen.
- 5. Support cross-organisational projects, ensuring the best commercial value considerations to drive transparent and robust decision-making. This support will involve detailed analysis and interpretation in communicating financial and performance data to support evidence-based decisions.



- 6. Work collaboratively with Senior Finance Business Partners and Management Accountants in the development of financial policy and plans, ensuring they match the Council's strategic objectives and promote continuous improvement.
- 7. Promote delivery of value-for-money services, as evidenced by benchmarked cost driver comparators, to analyse financial trends and drive efficiencies. Develop networks with best-in-class peers.
- 8. Support timely preparation of business cases & decision-making documents quantifying associated costs, benefits, risks and funding solutions, being solely accountable for the financial implications.
- 9. Responsible for compliance with financial regulations and professional accounting standards and financial impact assessments relating to changes in legislation or service initiatives.

This list is not exhaustive, and duties may vary in line with service needs or grade.

#### **Selection Criteria**

## Qualifications, Knowledge and Experience, Skills, and Behaviours

Role requirements		Essential	Desirable
1.	Full CCAB / CIMA qualification with evidence of continuing professional development.	Х	
2.	Experience in application of financial management and financial frameworks - preferably public sector, through a full financial cycle.	Х	
3.	Excellent communication skills to influence a wide range of stakeholders and awareness of the political environment in which this role operates.	Х	
4.	Evidence of identifying improvements in financial systems and processes with a strong delivery and performance focus.	Х	
5.	Experience of supporting the evaluation of innovative and effective means of financing the delivery of services.  Evidence of providing financial advice to inform decision-making.	Х	
6.	Demonstrate experience of establishing credibility and contributing effectively with management teams and wider multi-disciplinary networks.		Х
7.	Knowledge of International Financial Reporting Standards.  Demonstrate experience working with senior managers.	Х	
8.	Demonstrate experience working with senior managers within and supporting multidisciplinary teams to achieve service outcomes.		Х

## **Other Requirements**

Able to work flexibly in response to the service needs of a 24/7 local council business and to participate in Duty standby rotas as required.



Manager Signature Emma Talbot	Employee Signature
Job Title Director of Regeneration Sustainable Development	Job Title
<b>Date</b> 12/02/24	Date